

Selecting Your Realtor

Why Buyers and Sellers Choose The Gerbstadt Team

www.GGRealEstate.com

www.AnnArborCondoConnection.com



The GERBSTADT TEAM



Coldwell Banker Weir Manuel -Ann Arbor

2723 S.State Street #130 Ann Arbor, MI 48104



GLEND A GERBSTADT, Associate Broker

(734) 646-4463 glendag@mich.com

**Certified Residential Listing & Marketing Specialist
Accredited Buyer Agent, Certified Residential Specialist
Designated Agency & Buyer Agency**

HOWARD WATTS, Sales Associate/ Realtor

(734) 645-3907 hwatts@cbwm.com

**Listing Specialist, Corporation Relocation Specialist
Designated Agency & Buyer Agency**

Dana Beehr Task & Administrative Assistant

Sandy Burtrum Part time Task Assistant

Corporate Office located in Bingham Farms, Michigan

CEO / CFO: John North

Marketing Dept Full time marketing staff assists w/ preparation and development of professional property promotional materials.

Why You Should Select The GERBSTADT TEAM to Represent YOU

We know the real estate business having over 40 years of combined experience in real estate sales & marketing!

We work full time!! We are career Realtors!

We have established successful systems to:

- 1) attract buyer prospects to our listings &**
- 2) identify the best possible properties for our buyers**

We identify the “most likely Buyer Profile” for your property & “cross sell” utilizing our past and current listing inventory

We have over 30 years of negotiating experience when an offer is received to achieve most closely your preferred terms, timing & sales price.

We are thorough and accurate throughout all stages of the home/condo purchase and sales processes

We manage & coordinate the smoothest possible sales transactions and closings to minimize your stress

We look forward to hearing from you in the near future & assisting you with your real estate needs!

Respectfully, *Glenda & Howard*

The GERBSTADT Team

Summary of Achievements & Credentials

- The Gerbstadt Team SOLD in excess of \$85 million in Listings Closed & Buyer sales Closed during the last 4 years with a Total of 380 sales transactions
- Count on our EXPERIENCE in the local real estate market
 - Howard (18 years), Glenda (27 years)
- An equal focus working with buyers and sellers
- Covering all your residential real estate needs - condos, single family homes, new construction and luxury homes
- Coverage area broadly within a 20 mile radius of Ann Arbor - Chelsea to the west, Milan to the south, Livonia to the east and Brighton to the north
- Achieved the 2018 Coldwell Banker National President Circle Designation representing the top 8% of Coldwell Banker agents nationwide and the 2019 International Diamond Society Certification
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- Designated as Certified Relocation Specialists approved & trained to work with all major corporate relocation companies (including Cartus, Sirva, Lexicon and Graebel)

CONGRATULATIONS



Gerbstadt Team

Coldwell Banker Weir Manuel – Ann Arbor, MI

International Diamond Society

